



CORPORATE OVERVIEW

TAIT RADIO COMMUNICATIONS IS A GLOBAL LEADER IN DESIGNING AND DELIVERING RADIO SOLUTIONS WHICH ARE THE RIGHT FIT FOR A VARIETY OF INDUSTRIES INCLUDING; PUBLIC SAFETY AGENCIES, GOVERNMENT SERVICES, UTILITIES AND PUBLIC TRANSPORT PROVIDERS.

Now entering its fifth decade, the company has single-mindedly pursued the vision of its founder, Sir Angus Tait. He knew that people count, experience matters and integrity is paramount. Angus also believed radio communications is a challenge for the specialists.

From Switzerland to Swaziland, from Colombia to Canada and from Australia to China, thousands of customers benefit from the Tait way of working: commitment to listen, courage to act and integrity to deliver what's promised.

Organisation

While several corporate functions are based in Christchurch, New Zealand, the company prides itself on its international customer base and global support network. The company works with a network of sales/ support offices, dealers, system integrators and consultants that spans the globe.

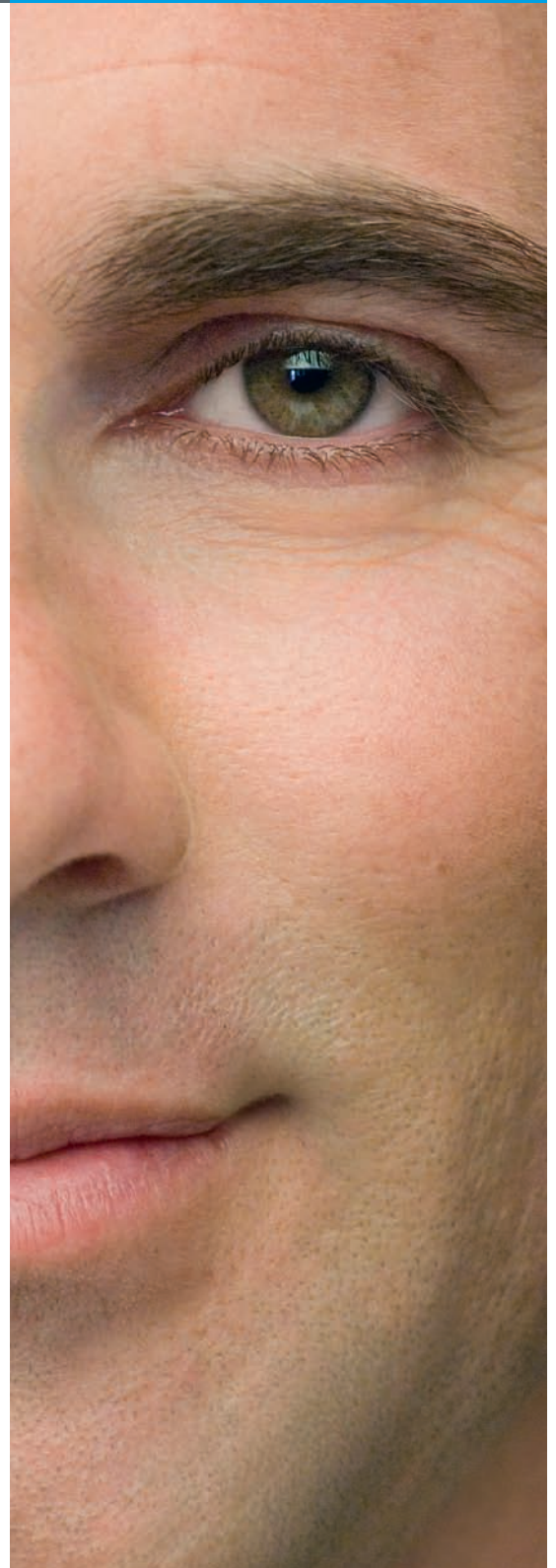
Tait is financially independent and is audited annually by PriceWaterhouse-Coopers. Because of its trust structure, set up by Founder Sir Angus Tait, the company's independence and customers' continuity of service is assured.

The company is ISO 14001 and ISO 9001 accredited and conforms to RoHS and WEEE environmental standards.

Solutions

The company is known for its flexibility and its equipment is renowned for its build-quality and industrial design. But at Tait, manufacturing excellence is only part of the picture. The company's services allow customers to maximise the value from their radio investment. Whether it's proven project management, installation and ongoing support of turn-key systems or world class training, Tait is with you for the long term.

Tait offers analogue and digital choices across its comprehensive ranges of portables, mobiles and base stations/ repeaters. Reliable, easily customised radios with high RF performance and beyond-military-standards durability can be backed up with global 24/ 7 support services.





Customers

Across the world, users of Tait products and services are better able to protect themselves and the public, are more responsive and more efficient. Customers the world over turn to Tait for developing products, migrating systems, customising features, configuring networks, training users, managing projects, offering ongoing support and deploying a full suite of installation services.

“Tait’s professional sales and technical staff presented a digital solution package that was technically compliant, cost-effective and provided the critical two-way portable radio coverage needed for Public Safety communications for officer safety in the City of Augusta.”

Raphael St. Pierre, Assistant City Manager, City of Augusta Maine.

“The new Tait system will allow the Transmission Systems Maintenance (TSM) group to seamlessly travel throughout Basin Electric’s radio coverage area.”

Boyd Trester, Senior Electrical Engineer, Basin Electric.

“We wanted an evolutionary solution, leveraging our investment in existing infrastructure...the Tait proposal proved to be the most operationally effective and most easily commissioned.”

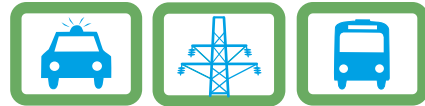
Terry Hewlett, Project Manager, London Buses.

“The install went smoothly and effortlessly and the outstanding coverage, especially along the border, has far exceeded our expectations. To say that we are extremely impressed with the effectiveness and success of the Tait system is an understatement.”

Pablo Duarte, Communications Engineer, Cochise County Information Technologies.

“All the Tait staff have been very receptive in finding solutions to help us combat crime.”

Dr Marcos Vinicius, Chief of Police, São Paulo Police.



A snapshot of current customers includes:

- Air France, France
- Airservices Australia Aviation Rescue and Fire Fighting, Australia
- Basin Electric, USA
- British Columbia Rail, Canada
- City of Augusta, USA
- City of Kingston Police, Canada
- Cochise County Border Alliance Group, USA
- Dublin Buses, Ireland
- Fire Department of New York, USA
- Heart of Texas Council of Governments, USA
- London Buses, UK
- Minnesota Power, USA
- New Zealand Police, NZ
- Nicaraguan Police, Nicaragua
- Northeast Utilities, USA
- Oneida County, USA
- Oslo Buses, Norway
- Polish Railway Network, Poland
- Rappahannock Electric, USA
- Queensland Rural Fire Service, Australia
- Santiago Buses, Chile
- São Paulo Police, Brazil
- Sonoma County, USA
- South African Police, South Africa
- Telstra, Australia
- Turin Airport, Italy
- Zurich Buses, Switzerland

For more information, please visit our website, www.taitradio.com

